		EXTENDED TO AUGUST 15, 20	19							
	Ω	Return of Organization Exempt Fron	n Income Tax	OMB No. 1545-0047						
Forn	n J	90 Return of Organization Exempt From Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code		» 2017						
Depa	rtment (of the Treasury Do not enter social security numbers on this form as it m	ay be made public.	Open to Public						
_		In the Service Go to www.irs.gov/Form990 for instructions and the la		Inspection						
AF	or th	e 2017 calendar year, or tax year beginning OCT 1 , 2017 and ending								
B C	heck if pplicab		D Employer identifica	tion number						
·	⊐Addre	INTERNATIONAL INSTITUTE OF NEW ENGLAND,								
]chang ∃Name		0/_21	04225						
Lichange Doing business as 04-2104325										
	_return]Final			695-9990						
L	⊥return termir ated		G Gross receipts \$	6,177,382.						
]Amen	ded $\mathbf{B} \cap \mathbf{G} \mathbf{U} \cap \mathbf{M} \mathbf{A}$ $\mathbf{O} = \mathbf{O} + $	H(a) Is this a group retu							
	_return]Applio _tion		for subordinates?							
	pendi	^{ng} SAME AS C ABOVE	H(b) Are all subordinates incl							
ΙT	ax-ex			st. (see instructions)						
		te: ► HTTP://IINE.US	H(c) Group exemption							
κF	orm o	f organization: 🔀 Corporation 🔄 Trust 🔄 Association 🔄 Other 🕨 📘 Y	/ear of formation: 1924 M							
	rt I	Summary								
e	1	Briefly describe the organization's mission or most significant activities: THE MISS	ION OF THE INT	ERNATIONAL						
Governance		INSTITUTE OF NEW ENGLAND (IINE) IS TO CREATE	OPPORTUNITIES	FOR						
erné	2	Check this box 🕨 🛄 if the organization discontinued its operations or disposed of r	nore than 25% of its net ass							
jove	3	Number of voting members of the governing body (Part VI, line 1a)	3	13						
		Number of independent voting members of the governing body (Part VI, line 1b)		13						
Activities &		Total number of individuals employed in calendar year 2017 (Part V, line 2a)		124						
ivit		Total number of volunteers (estimate if necessary)		446						
Act		Total unrelated business revenue from Part VIII, column (C), line 12		0.						
	b	Net unrelated business taxable income from Form 990-T, line 34		0.						
	_		Prior Year	Current Year						
ani	8	Contributions and grants (Part VIII, line 1h)	4,862,881.	4,970,380. 161,481.						
Revenue	9	Program service revenue (Part VIII, line 2g)	240,864.	253,320.						
Re		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-30,430.	-54,457.						
	11 12	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	5,073,315.	5,330,724.						
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	792,768.	493,744.						
		Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.						
s			3,639,326.	3,796,215.						
ISe	 16a	Professional fundraising fees (Part IX, column (A), line 11e)	66,590.	72,158.						
Expenses	b	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) \blacktriangleright <u>602,905</u> .								
ŵ		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	1,547,646.	1,648,476.						
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	6,046,330.	6,010,593.						
	19	Revenue less expenses. Subtract line 18 from line 12	-973,015.	-679,869.						
Net Assets or Fund Balances			Beginning of Current Year	End of Year						
sets alar	20	Total assets (Part X, line 16)	11,172,199.	10,698,588.						
at As		Total liabilities (Part X, line 26)	1,514,028.	1,540,657.						
		Net assets or fund balances. Subtract line 21 from line 20	9,658,171.	9,157,931.						
	rt II	Signature Block								
		alties of perjury, I declare that I have examined this return, including accompanying schedules and sta		knowledge and belief, it is						
true,	corre	ct, and complete. Declaration of preparer (other than officer) is based on all information of which prep	parer nas any knowledge.							
Siar	_	Signature of officer	Date							

Sign	Signature of officer		Date								
Here	RITA MCDONOUGH, CFO &	TREASURER									
	Type or print name and title										
	Print/Type preparer's name	Preparer's signature Date	Check PTIN								
Paid	DANA J. MARKS, C.P.A.	DANA J. MARKS, C.P.A02/11	/19 self-employed P01444519								
Preparer	Firm's name 🕒 ALEXANDER , ARONS	SON, FINNING	Firm's EIN ▶ 04-2571780								
Use Only	Firm's address 50 WASHINGTON SE	REET	-								
	WESTBOROUGH, MA	Phone no. (508) 366 - 9100									
May the I	RS discuss this return with the preparer shown ab	ove? (see instructions)	X Yes No								
732001 11-2	732001 11-28-17 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2017)										

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

	INTERNATIONAL INSTITUTE OF NEW ENGLAND,
	990 (2017) INC. 04-2104325 Page 2
Pa	t III Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III
-	
1	Briefly describe the organization's mission: SEE PART I, LINE 1.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ? Yes X No
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 1,911,598. including grants of \$ 60,234.) (Revenue \$ 161,481.)
14	BOSTON FIELD OFFICE: IN FY 2018, CASE MANAGEMENT STAFF HELPED SECURE
	HOUSING FOR GROUPS OF NEWLY ARRIVED INDIVIDUALS AND USED FEDERAL AND
	PRIVATE FUNDING TO HELP NEW ARRIVALS PURCHASE BASIC NECESSITIES SUCH AS
	FOOD, HOUSEWARES, AND CLOTHING. IN ADDITION, LOCAL RESIDENTS, CHURCH
	GROUPS, AND OTHER VOLUNTEERS PROVIDED IN-KIND GIFTS OF ITEMS IN SUPPORT
	OF NEW ARRIVALS. CASE MANAGERS OFFERED EXTENSIVE ORIENTATION TO ENSURE
	REFUGEES AND ASYLEES WERE ABLE TO NAVIGATE AND PARTICIPATE IN THEIR NEW
	COMMUNITIES. WE ENROLLED REFUGEES IN PUBLIC BENEFITS AND HEALTHCARE PROGRAMS, CONNECTED THEM WITH LOCAL RESOURCES, AND PROVIDED THEM WITH
	PROGRAMS, CONNECTED THEM WITH LOCAL RESOURCES, AND PROVIDED THEM WITH PREVENTATIVE HEALTH EDUCATION AND ORIENTATION.
	- EMPLOYMENT SERVICES AND SKILLS TRAINING PROGRAMS - IINE-BOSTON STAFF
	HELPED EMPLOYABLE REFUGEES FIND DURABLE, GAINFUL EMPLOYMENT AS QUICKLY
4b	(Code:) (Expenses \$ 1,019,546. including grants of \$ 269,391.) (Revenue \$)
	LOWELL FIELD OFFICE: IINE-LOWELL CASE MANAGERS SECURED HOUSING FOR
	REFUGEE INDIVIDUALS AND FAMILIES PRIOR TO THEIR ARRIVAL, AND USED
	FEDERAL AND PRIVATE FUNDING TO HELP NEW ARRIVALS PURCHASE BASIC
	NECESSITIES SUCH AS FOOD, HOUSEWARES, AND CLOTHING. IN ADDITION,
	LOWELL-AREA RESIDENTS, CHURCH GROUPS AND OTHER VOLUNTEERS PROVIDED
	IN-KIND GIFTS OF ITEMS THAT HELP NEW ARRIVALS. CASE MANAGERS OFFERED EXTENSIVE ORIENTATION TO ENSURE REFUGEES WERE ABLE TO NAVIGATE AND
	PARTICIPATE IN THEIR NEW COMMUNITY. STAFF ENROLLED REFUGEE FAMILIES IN
	PUBLIC BENEFITS AND HEALTHCARE PROGRAMS, HELPED PLACE THEIR CHILDREN IN
	THE LOCAL PUBLIC SCHOOL SYSTEM, CONNECTED THEM TO LOCAL RESOURCES, AND
	PROVIDED THEM WITH PREVENTATIVE HEALTH EDUCATION AND ORIENTATION.
	- EMPLOYMENT SERVICES - THE INTERNATIONAL INSTITUTE'S LOWELL STAFF
4c	(Code:) (Expenses \$ 1,069,355. including grants of \$ 164,119.) (Revenue \$)
	NEW HAMPSHIRE FIELD OFFICE: IINE'S MANCHESTER, NH, OFFICE SECURED
	HOUSING FOR FAMILIES AND INDIVIDUALS PRIOR TO THEIR ARRIVAL, AND USED
	FEDERAL AND PRIVATE FUNDING TO HELP NEW ARRIVALS PURCHASE BASIC NECESSITIES SUCH AS FOOD, HOUSEWARES, AND CLOTHING. IN ADDITION,
	MANCHESTER-AREA RESIDENTS, CHURCH GROUPS, AND OTHER VOLUNTEERS PROVIDED
	IN-KIND SUPPORT THAT HELPED NEW ARRIVALS OBTAIN NEEDED ITEMS. CASE
	MANAGERS OFFERED EXTENSIVE ORIENTATION TO ENSURE REFUGEES WERE ABLE TO
	NAVIGATE AND PARTICIPATE IN THEIR NEW COMMUNITIES. THEY ENROLLED
	REFUGEE FAMILIES IN PUBLIC BENEFITS AND HEALTHCARE PROGRAMS, HELPED
	PLACE THEIR CHILDREN IN THE LOCAL PUBLIC SCHOOL SYSTEM, CONNECTED THEM
	WITH LOCAL RESOURCES, AND PROVIDED THEM WITH PREVENTATIVE HEALTH
	EDUCATION AND ORIENTATION.
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 4,000,499.

Form	990 (2017) INC. 04-210	4325	Р	age 3
	rt IV Checklist of Required Schedules			0
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	t		
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?		37	
	If "Yes," complete Schedule D, Part IV	9	Х	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			x
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable. Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
a		11a	x	
h	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	110		
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		x
с	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
-	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			v
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,		v	
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	X	├──
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	10	x	
40	1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18		├──
19	complete Schedule G, Part III	19		x
		1 10		

INC.

Form 990 (2017)

Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
•	any tax-exempt bonds?	24c		
Ь	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
200	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	200		
~	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		x
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		x
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
20	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		
Ŭ	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
00	contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
01	If "Yes," complete Schedule N, Part I	31		x
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
02	Schedule N, Part II	32		x
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		x
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
•	Part V, line 1	34		x
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	L	X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			<u> </u>
~	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization		L	
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		L	
	Note. All Form 990 filers are required to complete Schedule O	38	х	

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Form	990 (2017) INC. 04-2104	325	Р	age 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 28			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 124			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b		
4a .	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Х	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans 13b			
с	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
h	If "Ves." has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule Ω	14h		I

INTERNATIONAL	INSTITUTE	OF	NEW	ENGLAND,
TNO				

04-2104325 Page 6

-	990 (2017) INC. 04-210			age b
Pa	t VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for	a "No" r	espon	se
	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a1	3		
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 1	3		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			_
		_	Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Х	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
с	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b		Х
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed MA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only	availab	le	
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	nd finan	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records:			
	RITA MCDONOUGH, CFO - (617) 695-9990			

Form 990 (2017)

Part VII	Compensation of Officers,	Directors,	Trustees,	Key Employees,	Highest Compensated
	Employees, and Independe	ent Contra	ctors		

Check if Schedule O contains a response or note to any line in this Part VII

INC.

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

 List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	(C)					(D)	(E)	(F)	
Name and Title	Average	(do	Position				one	Reportable	Reportable	Estimated
	hours per	(do not check more than one		compensation	compensation	amount of				
	week		cer an	a a a	Irecto	or/trus	itee)	from	from related	other
	(list any	irecto						the	organizations	compensation
	hours for related	e or d	tee			sated		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	organizations	ruste	ll trus		yee	mpen		(W 2/1000 WIGO)		and related
	below	Individual trustee or director	Institutional trustee	5	Key employee	Highest compensated employee	er			organizations
	line)	Indivi	Instit	Officer	Key e	Highe	Former			
(1) GINGER GREGORY	1.00									
BOARD MEMBER		X	-					0.	0.	0.
(2) RITA MCDONOUGH	40.00									
CFO & TREASURER		Х		х				141,107.	0.	10,175.
(3) ZOLTAN A. CSIMMA	1.00									
BOARD CHAIR		Х		Х				0.	0.	0.
(4) DOUGLAS BAILEY	1.00									
BOARD MEMBER		Х						0.	0.	0.
(5) AMY HSUAN	1.00								_	_
BOARD MEMBER		Х						0.	0.	0.
(6) FREDERICK MILLHAM	1.00									-
BOARD MEMBER		х						0.	0.	0.
(7) JEFFREY THIELMAN	40.00									
PRESIDENT AND CEO		х		Х				197,227.	0.	564.
(8) JEAN FRANCHI	1.00									-
BOARD MEMBER		х						0.	0.	0.
(9) WILLIAM KRAUSE	1.00									-
SECRETARY		X						0.	0.	0.
(10) DEBORAH SHUFRIN	1.00									-
ASSISTANT SECRETARY		х						0.	0.	0.
(11) MICHAEL WYZGA	1.00									-
BOARD MEMBER		х						0.	0.	0.
(12) SHARI LOESSBERG	1.00									•
BOARD MEMBER		X						0.	0.	0.
(13) THEO MELAS-KYRIAZI	1.00									
BOARD MEMBER		Х						0.	0.	0.
(14) TARA CHYNOWETH	1.00									•
BOARD MEMBER		X						0.	0.	0.
(15) AVAK KAHVEJIAN	1.00									•
BOARD MEMBER	40.00	X					<u> </u>	0.	0.	0.
(16) ALEXANDRA WEBER	40.00								~	
CHIEF PROGRAM OFFICER		<u> </u>		X				125,722.	0.	564.

7170	IONAL IN	1SJ	CI 1	נטי	ΓE	OI	7	NEW ENGLAND,	04 2	101	2.2 5	Deere	0
Form 990 (2017) INC . Part VII Section A. Officers, Directors, Trus	K F						-+ (04-2	104.	545	Page	8
Part VII Section A. Officers, Directors, Trus (A)	tees, Key Em (B)	pioy	ees	, and (C		gne	st (Compensated Employe (D)				(E)	
Name and title	Average			Pos	ition			Reportable	(E) Reportable			(F) mated	
Name and the	hours per					than is bot			compensatio			ount of	
	week		cer an	nd a d	irecto	or/trus	tee)	from	from related		0	ther	
	(list any hours for	Individual trustee or director						the	organization			ensation	1
	related	e or d	tee			sated		organization (W-2/1099-MISC)	(W-2/1099-MI	50)		m the nization	
	organizations	truste	al trus		yee	mpen					-	related	
	below	vidual	Institutional trustee	er	Key employee	Highest compensated employee	ner				orgar	nizations	
	line)	Indiv	Insti	Officer	Key (High emp	Former						
			-										
1b Sub-total								464,056.		0.	11	.,303	_
c Total from continuation sheets to Part V								0.		0.	- 1 1	0	
d Total (add lines 1b and 1c)								464,056.		0.	<u> </u>	,303	•
2 Total number of individuals (including but r compensation from the organization	lot limited to th	iose	liste	eo ar	JOVE	e) wr	10 r	eceived more than \$100	,000 of reportab	le			3
												Yes No	<u> </u>
3 Did the organization list any former officer,	director, or tru	ustee	ə, ke	ey en	nplc	oyee	or	highest compensated e	mployee on	Γ			
line 1a? If "Yes," complete Schedule J for s	uch individual										3	X	
4 For any individual listed on line 1a, is the su													
and related organizations greater than \$15										E	4	X	
5 Did any person listed on line 1a receive or a rendered to the organization? If "Yes," corr	-				-			-			5	X	
Section B. Independent Contractors		e J 1	01 50	uch	Ders	5011 .					5		-
1 Complete this table for your five highest co	mpensated ind	depe	ende	ent c	onti	racto	ors	that received more than	\$100,000 of cor	npensa	ation fro	om	_
the organization. Report compensation for	the calendar y	ear e	endi	ng v	vith	or w	ithi	n the organization's tax	year.				
(A) Name and business	addross							(B) Description of s	onvicos	C	(C) mpen:		
TECH NETWORKS OF BOSTON,								TECH CONSULT			Sinpen	Sation	
1 WADLEIGH PLACE, SOUTH		MZ	A ()21	L2'	7		HARDWARE			110	,624	•
·													
2 Total number of independent contractors (ncluding but n	ot lii	mite	d to	tho	se li	steo	d above) who received m	nore than				
\$100,000 of compensation from the organi	zation 🕨					1							

\$100.000	of comp	ensation	from the	organization

Pa	rt VII	Statement of Revenue					
		Check if Schedule O contains a response of	or note to any li				
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	b c d f f	Related organizations1dGovernment grants (contributions)1e 3 ,All other contributions, gifts, grants, andsimilar amounts not included above1f	92,171. 005,009. 067,101. 806,099. 125,032.	-			
			Business Code				
Program Service Revenue	2 a b	PROGRAM FEES	541900	161,481.	161,481.		
n S ent	С						
grar Rev	d						
rog	е						
Ъ		All other program service revenue		1 (1 / 0 1	-		
		Total. Add lines 2a-2f		161,481.			
	3	Investment income (including dividends, intere- other similar amounts)		163,813.			163,813.
	4	Income from investment of tax-exempt bond pr		105,015.			105,015.
	- 5	Royalties					
	•	(i) Real	(ii) Personal				
	6 a	Gross rents	(
	b	Less: rental expenses					
	с	Rental income or (loss)					
	d	Net rental income or (loss)	►				
	7 a	Gross amount from sales of (i) Securities	(ii) Other				
		assets other than inventory 774,950.					
	b	Less: cost or other basis					
		and sales expenses 685,443. Gain or (loss) 89,507.		-			
	c	Gain or (loss)		80 507			90 507
		Net gain or (loss)	🕨	89,507.			89,507.
Other Revenue	8 a	Gross income from fundraising events (not including \$ 1,005,009. of contributions reported on line 1c). See Part IV, line 18	82,183.				
)the	b	Less: direct expenses b	161,215.				
0	с	Net income or (loss) from fundraising events	►	-79,032.			-79,032.
	9 a	Gross income from gaming activities. See					
		Part IV, line 19 a		-			
		Less: direct expenses b					
		Net income or (loss) from gaming activities	▶				
	10 a	Gross sales of inventory, less returns					
		and allowances a		-			
		Less: cost of goods sold b					
	C		Business Code				
	11 a	MISCELLANEOUS REVENUE	900099	24,575.			24,575.
	b		'	,			,- ,-
	c						
	d	All other revenue					
		Total. Add lines 11a-11d	►	24,575.			
	12	Total revenue. See instructions.		5,330,724.	161,481.	0.	198,863.

Form 990 (2017) INC .
Part IX Statement of Functional Expenses

Sect	ion 501(c)(3) and 501(c)(4) organizations must com	plete all columns. All oth	ner organizations must co	omplete column (A).	
	Check if Schedule O contains a respor				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22	493,744.	493,744.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,		107 756	200 111	
_	trustees, and key employees	526,867.	127,756.	399,111.	
6	Compensation not included above, to disqualified				
	persons (as defined under section $4958(f)(1)$) and				
_	persons described in section 4958(c)(3)(B)	2 731 /02	1,978,562.	410,228.	342,702.
7	Other salaries and wages Pension plan accruals and contributions (include	4,1J1,4J4•	±,970,302•	¥10,440.	544,104
8					
•	section 401(k) and 403(b) employer contributions)	313,304.	213,895.	64,433.	34,976.
9 10	Other employee benefits	224,552.	144,818.	56,454.	23,280
11	Payroll taxes Fees for services (non-employees):	224,352.	111,010.	50,151.	25,200
	Management				
	Legal	100,960.		100,960.	
	Accounting	36,792.		36,792.	
	Lobbying	32,000.	32,000.		
	Professional fundraising services. See Part IV, line 17	72,158.			72,158.
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch 0.)	159,655.	56,022.	103,633.	
12	Advertising and promotion				
13	Office expenses	90,962.	63,344.	5,691.	21,927.
14	Information technology				
15	Royalties			(1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	
16	Occupancy	517,951.	412,452.	61,743.	43,756.
17	Travel				
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials		51,564.	18,446.	C 010
19	Conferences, conventions, and meetings	76,958.	51,504.	10,440.	6,948.
20	Interest				
21	Payments to affiliates	255,324.	188,154.	41,759.	25,411.
22 23	Depreciation, depletion, and amortization	52,866.	17,753.	35,113.	23,311
23 24	Other expenses. Itemize expenses not covered	52,000.	11,155.	55,115.	
27	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	DONATED GOODS	125,032.	125,032.		
b	PROGRAM SUPPLIES	70,169.	40,413.	15,021.	14,735.
с	SERVICE CHARGES	55,732.	12,220.	43,512.	
d	DUES & SUBSCRIPTIONS	21,732.	5,394.	4,262.	12,076.
е	All other expenses	52,343.	37,376.	10,031.	4,936.
25	Total functional expenses. Add lines 1 through 24e	6,010,593.	4,000,499.	1,407,189.	602,905.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				

Check here

______ if following SOP 98-2 (ASC 958-720)

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Form 990 ((2017) INC.	04-21
Part X	Balance Sheet	
	Check if Schedule O contains a response or note to any line in th	aic Dort V

	Check if Schedule O contains a response or note to any line in this Part X	(A)		
		(A) Beginning of year		(B) End of year
1	Cash - non-interest-bearing	555,435.	1	380,436
2	Savings and temporary cash investments	1,273.	2	52,451
3	Pledges and grants receivable, net	877,107.	3	713,203
4	Accounts receivable, net		4	
5	Loans and other receivables from current and former officers, directors,			
	trustees, key employees, and highest compensated employees. Complete			
	Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under			
	section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
	employers and sponsoring organizations of section 501(c)(9) voluntary			
2	employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
7	Notes and loans receivable, net		7	
8	Inventories for sale or use		8	
9	Prepaid expenses and deferred charges	122,334.	9	214,325
10a	Land, buildings, and equipment: cost or other			
	basis. Complete Part VI of Schedule D 10a 2,439,613			
b	Less: accumulated depreciation 10b 544,189.	1,895,902.	10c	1,895,424
11	Investments - publicly traded securities	7,720,148.	11	7,395,74
12	Investments - other securities. See Part IV, line 11		12	
13	Investments - program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11		15	47,00
16	Total assets. Add lines 1 through 15 (must equal line 34)	11,172,199.	16	10,698,58
17	Accounts payable and accrued expenses	336,903.	17	370,81
18	Grants payable		18	
19	Deferred revenue	33,496.	19	60,80
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
22	Loans and other payables to current and former officers, directors, trustees,			
	key employees, highest compensated employees, and disqualified persons.			
22	Complete Part II of Schedule L		22	
i 23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities (including federal income tax, payables to related third			
	parties, and other liabilities not included on lines 17-24). Complete Part X of			
	Schedule D	1,143,629.	25	1,109,03
26	Total liabilities. Add lines 17 through 25	1,514,028.	26	1,540,65
	Organizations that follow SFAS 117 (ASC 958), check here ▶ X and			
2	complete lines 27 through 29, and lines 33 and 34.			
27	Unrestricted net assets	9,574,220.	27	9,043,98
28	Temporarily restricted net assets	83,951.	28	113,94
29	Permanently restricted net assets		29	
5	Organizations that do not follow SFAS 117 (ASC 958), check here			
27 28 29 30 31 32	and complete lines 30 through 34.			
30	Capital stock or trust principal, or current funds		30	
31	Paid-in or capital surplus, or land, building, or equipment fund		31	
32	Retained earnings, endowment, accumulated income, or other funds		32	
33	Total net assets or fund balances	9,658,171.	33	9,157,93
34	Total liabilities and net assets/fund balances	11,172,199.	34	10,698,58
		, ,		Form 990 (20

INTERNATIONAL	INSTITUTE	\mathbf{OF}	NEW	ENGLAND,

Form	1990 (2017) INC •	04-210	14323	Pag	ge 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	5,330		
2	Total expenses (must equal Part IX, column (A), line 25)	2	6,010),5	93.
3	Revenue less expenses. Subtract line 2 from line 1	3	-679		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	9,658		
5	Net unrealized gains (losses) on investments	5	179	9,6	29.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				~ 4
	column (B))	10	9,15	1,9	31.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule				37
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2 a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis			v	
b	Were the organization's financial statements audited by an independent accountant?		. 2 b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the			x	
	review, or compilation of its financial statements and selection of an independent accountant?		2 c	^	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	-		v	
	Act and OMB Circular A-133?		3 a	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		. 3b	X	
			Form	990 ()	2017)

SCHEDULE A		Dublic Che	vity Status an			un n a rt		OMB No. 1545-0047	
(FORM 990 OF 990-EZ)			rity Status an					2017	
				nization is a section 50 ⁻ 47(a)(1) nonexempt cha			or a section		2017
	nt of the Treasury			Attach to Form 990 or F					Open to Public
Internal R	evenue Service		Go to www.irs.gov	/Form990 for instruction	ons and th	ne latest i	nformation.		Inspection
Name	of the organizati	on INTE	RNATIONAL	INSTITUTE OF	NEW	ENGLA	ND,	Employer	identification number
		INC.							4-2104325
Part	I Reason	for Public	Charity Status (All organizations must co	omplete th	is part.) Se	ee instruction	s.	
The org	anization is not a	private found	dation because it is: (For lines 1 through 12, c	heck only	one box.)			
1	A church, co	nvention of ch	nurches, or associatio	on of churches described	d in sectio	n 170(b)([.]	1)(A)(i).		
2 _	A school des	cribed in sect	tion 170(b)(1)(A)(ii). (Attach Schedule E (Forn	n 990 or 99	90-EZ).)			
з 🗌	A hospital or	a cooperative	hospital service org	anization described in se	ection 170	(b)(1)(A)(i	ii).		
4	A medical res	earch organiz	zation operated in co	njunction with a hospital	described	d in sectio	n 170(b)(1)(A)(iii). Enter	the hospital's name,
_	city, and stat								
5 🗆	An organizati	on operated f	or the benefit of a co	llege or university owned	d or opera	ted by a g	overnmental	unit descrik	bed in
_	_		Complete Part II.)						
6	•		•	nental unit described in s			.,		
7 2	0		•	intial part of its support f	rom a gov	ernmental	unit or from	the general	public described in
• □	- '		Complete Part II.)						
8	- ·			(1)(A)(vi). (Complete Part					
9 🗆	-		-	in section 170(b)(1)(A)(-		-	-
		or a non-land-	grant college of agric	ulture (see instructions).	Enter the	name, cit	y, and state o	of the colleg	je or
10	university:	on that narma		e than 33 1/3% of its sup	nort from	ooptribuiti	ana mambar	ahin faan a	and grace receipte from
				ct to certain exceptions,					
				(less section 511 tax) fro					
			mplete Part III.)			0000 4040		gamzation	
11 🗌				ively to test for public sa	lfety. See s	section 50	09(a)(4).		
12		-		ively for the benefit of, to				arry out the	e purposes of one or
	more publicly	supported or	rganizations describe	ed in section 509(a)(1) o	r section	509(a)(2).	See section	509(a)(3).	Check the box in
	lines 12a thro	ough 12d that	describes the type of	of supporting organizatio	n and com	nplete line	s 12e, 12f, an	d 12g.	
a	Type I. A s	upporting orga	anization operated, s	upervised, or controlled	by its sup	ported org	ganization(s),	typically by	/ giving
	the suppor	ted organizati	on(s) the power to re	gularly appoint or elect a	a majority (of the dire	ctors or trust	ees of the s	supporting
r	organizatio	n. You must d	complete Part IV, Se	ections A and B.					
b				or controlled in connec			-		-
				anization vested in the s	ame perso	ons that co	ontrol or mana	age the sup	ported
I			st complete Part IV,						
C I		-	-	g organization operated				ally integrate	ed with,
] ا		-		b). You must complete I				utod organi	ization(a)
d				orting organization oper zation generally must sat				°.	
				nplete Part IV, Sections				u an allem	10011033
e	·		,	written determination fro				ell Type III	
•				nally integrated support				, ., . , p	
fΕ		-	• •	, , , , , , , , , , , , , , , , , , , ,					
			n about the supporte						
	(i) Name of supp		(ii) EIN	(iii) Type of organization (described on lines 1-10	(iv) Is the orga in your governi	nization listed ng document?	(v) Amount o		(vi) Amount of other
	organizatior	1		above (see instructions))	Yes	No	support (see ii	nstructions)	support (see instructions)
				 					<u> </u>
				<u> </u>					
Total									

Schedule A (Form 990 or 990 EZ) 2017 INC.

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						-
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	4828279.	4680364.	4663691.	4862881.	4970380.	24005595.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	4828279.	4680364.	4663691.	4862881.	4970380.	24005595.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						24005595.
	ction B. Total Support						•
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7	Amounts from line 4	4828279.	4680364.	4663691.	4862881.	4970380.	24005595.
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	344.	28,027.	181,501.	155,701.	163,813.	529,386.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on	129,256.	3098657.				3227913.
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	460.	63.	32,027.	8,754.	24,575.	65,879.
11	Total support. Add lines 7 through 10			•			27828773.
	Gross receipts from related activities,	etc. (see instruction	ons)			12	4,477.
	First five years. If the Form 990 is for		,	d, fourth, or fifth ta	ax vear as a sectio		•
	organization, check this box and stor	-		.,			
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2017 (line 6, column (f) di	vided by line 11, c	olumn (f))		14	86.26 %
	Public support percentage from 2016					15	86.09 %
	33 1/3% support test - 2017. If the o					nore, check this b	ox and
	stop here. The organization qualifies	-					
b	33 1/3% support test - 2016. If the o						
	and stop here. The organization qual	•					
17a	10% -facts-and-circumstances tes						
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"						
h	10% -facts-and-circumstances tes	-	-		-		
~	more, and if the organization meets th						
	organization meets the "facts-and-cire						
18	Private foundation. If the organization						
-10		and not one on a		a, 100, 17a, 01 17k	s, oncon uno DOA d		🚩 📖

Schedule A (Form 990 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017 INC .

Part III Support Schedule for Organizations Described in Section 509(a)(2)

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(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
-	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
Ŭ	furnished by a governmental unit to						
_	the organization without charge						
	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons	ļ					
k	Amounts included on lines 2 and 3 received from other than disgualified persons that				· ·		
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
c	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support						
	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 6	(-)	(-) == · · ·	(-,	(-,	(-) == ···	(7)
	Gross income from interest,						
101	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
c	Add lines 10a and 10b						
	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)	<u> </u>		l			
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth t	ax year as a section	on 501(c)(3) orga	anization,
	check this box and stop here						>
	ction C. Computation of Publ					· · ·	
	Public support percentage for 2017 (column (f))		15	%
	Public support percentage from 2016					16	%
Se	ction D. Computation of Inves	stment Incom	e Percentage				
17	Investment income percentage for 20)17 (line 10c, colur	mn (f) divided by lir	ne 13, column (f))		17	%
18	Investment income percentage from	2016 Schedule A,	Part III, line 17			18	%
19 a	1 33 1/3% support tests - 2017. If the	organization did r	not check the box	on line 14, and line	e 15 is more than	33 1/3%, and lir	ne 17 is not
	more than 33 1/3%, check this box a	-					
k	33 1/3% support tests - 2016. If the						%, and
	line 18 is not more than 33 1/3%, che	•					·
20	Private foundation. If the organization						
				,,			····· • —

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Schedule A (Form 990 or 990-EZ) 2017 INC. Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," *answer* (*b*) *and* (*c*) *below*.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If* "Yes," *describe in* **Part VI** *when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* **Part VI.**
- 7 Did the organization provide a grant, Ioan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "*Yes*," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If* "Yes," *provide detail in* **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
•		
2		
3a		
3b		
3c		
4a		
4b		
4c		
5a		
5b		
5c		
e		
6		
7		
8		
5		
9a		
9b		
9c		
10a		
10b		

Sche	dule A (Form 990 or 990-EZ) 2017 INC .	04-210432	5 Pa	age 5
Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
с	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations	· · ·		
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			_
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yeatsee inst	ructions).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete</i> line 3 <i>below.</i>			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entit	y (see instructions	s).	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		

- 3 Parent of Supported Organizations. Answer (a) and (b) below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
- b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

Schedule A (Form 990 or 990-EZ) 2017

3a

3b

INTERNATIONAL	INSTITUTE	OF	NEW	ENGLAND,
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Schedule A (Form 990 or 990 EZ) 2017 INC . Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) 1 1 Net short-term capital gain Recoveries of prior-year distributions 2 2 3 Other gross income (see instructions) 3 4 4 Add lines 1 through 3 Depreciation and depletion 5 5 Portion of operating expenses paid or incurred for production or 6 collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) 7 7 Other expenses (see instructions) 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b c Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 3 Subtract line 2 from line 1d 3 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, 4 4 see instructions) 5 5 Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by .035 6 6 Recoveries of prior-year distributions 7 7 8 Minimum Asset Amount (add line 7 to line 6) 8 Section C - Distributable Amount Current Year Adjusted net income for prior year (from Section A, line 8, Column A) 1 1 2 Enter 85% of line 1 2 3 Minimum asset amount for prior year (from Section B, line 8, Column A) 3 4 4 Enter greater of line 2 or line 3 5 5 Income tax imposed in prior year Distributable Amount. Subtract line 5 from line 4, unless subject to 6 emergency temporary reduction (see instructions) 6

7 \perp Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2017

Sche	dule A (Form 990 or 990 EZ) 2017 INC .		C	04-2104325 Page 7
Par	t V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	anizations (continued)	
Secti	on D - Distributions		. ,	Current Year
1	Amounts paid to supported organizations to accomplish exe	mpt purposes		
2	Amounts paid to perform activity that directly furthers exempt	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organization	S	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	ne organization is responsive	9	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2017			
а				
b	From 2013			
с	From 2014			
d	From 2015			
е	From 2016			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2017 distributable amount			
i	Carryover from 2012 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2017 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2017, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
	Excess from 2013			
b	Excess from 2014			
c	Excess from 2015			
d	Excess from 2016			
e	Excess from 2017			

Schedule A (Form 990 or 990-EZ) 2017

INTERNATIONAL	INSTITUTE	OF	NEW	ENGLAND,
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Schedule A	(Form 990 or 990-EZ) 2017 INC.	04-2104325 Page 8
Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a. Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any addit (See instructions.)	or 17b; Part III, line 12; 1 and 2; Part IV, Section C, : V, Section B, line 1e; Part V,

SCHEDULE C Political Campaign and Lobbying Activities					
(Form 990 or 990-EZ)	EZ) For Organizations Exempt From Income Tax Under section 501(c) and section 527				
	 Complete if the organization is described below. Attach to Form 990 or F 			-	
Department of the Treasury Internal Revenue Service	Complete if the organization is described below. ► Attach to Form 990 or F Go to www.irs.gov/Form990 for instructions and the latest informat		Open to Po Inspection		
If the organization answ	rered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political	Campaign Activ	vities), then		
 Section 501(c)(3) orga 	anizations: Complete Parts I-A and B. Do not complete Part I-C.				
 Section 501(c) (other 	than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete	ete Part I-B.			
 Section 527 organiza 	tions: Complete Part I-A only.				
If the organization answ	rered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbyin	g Activities), the	en		
 Section 501(c)(3) orga 	anizations that have filed Form 5768 (election under section 501(h)): Complete Part II-	A. Do not comple	ete Part II-B.		
 Section 501(c)(3) orga 	anizations that have NOT filed Form 5768 (election under section 501(h)): Complete Pa	art II-B. Do not co	omplete Part II-	·A.	
If the organization answ	vered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or	Form 990-EZ, I	Part V, line 350	c (Proxy	
Tax) (see separate instr	uctions), then				
	or (6) organizations: Complete Part III.				
Name of organization	INTERNATIONAL INSTITUTE OF NEW ENGLAND,		identification		
	INC.		4-2104325		
Part I-A Comple	te if the organization is exempt under section 501(c) or is a secti	ion 527 orga	nization.		
1 Provide a descriptio	n of the organization's direct and indirect political campaign activities in Part IV.				
2 Political campaign a	ctivity expenditures	▶\$	32,	,000.	
3 Volunteer hours for	political campaign activities	·····			
Part I-B Comple	te if the organization is exempt under section 501(c)(3).				
·	any excise tax incurred by the organization under section 4955	▶\$			
	any excise tax incurred by organization managers under section 4955				
	curred a section 4955 tax, did it file Form 4720 for this year?		Yes	No No	
4a Was a correction ma	ade?		Yes	🗌 No	
b If "Yes," describe in	Part IV.				
Part I-C Comple	te if the organization is exempt under section 501(c), except sec	tion 501(c)(3).		
1 Enter the amount di	rectly expended by the filing organization for section 527 exempt function activities $_{\dots}$	▶\$			
2 Enter the amount of	the filing organization's funds contributed to other organizations for section 527				
exempt function act	ivities	▶\$			
3 Total exempt function	on expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL,				
line 17b		▶\$			
	ation file Form 1120-POL for this year?		Yes	No	
	dresses and employer identification number (FIN) of all section 527 political organizati		filina organiza	tion	

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

.

Schedule C (Form 990 or 990-EZ) 2017					04-2	2104325 Page 2
Part II-A Complete if the or section 501(h)).	ganızatı	on is exei	mpt under sectio	on 501(c)(3) and file	ed Form 5768 (e	election under
	ation bolor	as to an affi	liatod group (and list i	n Part IV each affiliated	aroup mombor's pa	ma addross EIN
expenses, and sha		-		TFall IV each annialeu	group members na	ne, address, Ein,
		, .	nd "limited control" pro	ovisions apply		
					(a) Filing	(b) Affiliated group
		bying Expension by the by the	nditures Ints paid or incurred.)	organization's totals	totals
1a Total lobbying expenditures to inf	luence put	olic opinion (grass roots lobbying)			
b Total lobbying expenditures to inf				T T		
c Total lobbying expenditures (add						
d Other exempt purpose expenditu						
e Total exempt purpose expenditur						
f Lobbying nontaxable amount. En				r		
If the amount on line 1e, column (a)			bying nontaxable am	1.1		
Not over \$500,000			the amount on line 1e			
Over \$500,000 but not over \$1,00	00.000		00 plus 15% of the exc			
Over \$1,000,000 but not over \$1,			00 plus 10% of the exc			
Over \$1,500,000 but not over \$1,			00 plus 5% of the exce			
Over \$17,000,000	,000,000	\$1,000,	•	<u>33 0νει φ1,000,000.</u>		
		ψ1,000,	000.			
g Grassroots nontaxable amount (e	ntor 25%	of line 1f)				
h Subtract line 1g from line 1a. If ze						
6						
i Subtract line 1f from line 1c. If zerj If there is an amount other than z						
			· · · · · · · · · · · · · · · · · · ·			Yes No
reporting section 4911 tax for this	syear?		eraging Period Under	eastion E0.1/h)		
(Some organizations		a section 5		have to complete all of	of the five columns	below.
	Lob	bying Expe	nditures During 4-Ye	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a)	2014	(b) 2015	(c) 2016	(d) 2017	(e) Total
2a Lobbying nontaxable amount						
b Lobbying ceiling amount						
(150% of line 2a, column(e))						
c Total lobbying expenditures						
d Grassroots nontaxable amount						
e Grassroots ceiling amount						
(150% of line 2d, column (e))						
f Grassroots lobbying expenditures	6					

Schedule C (Form 990 or 990-EZ) 2017

Schedule C (Form 990 or 990-EZ) 2017 INC.

04-2104325 Page 3 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768

(election under section 501(h)).

For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description		(a)		(b)	
of th	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?		<u>X</u>		
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? \dots		X		
	Media advertisements?		X		
	Mailings to members, legislators, or the public?		X		
	Publications, or published or broadcast statements?		X		
	Grants to other organizations for lobbying purposes?		X		
	Direct contact with legislators, their staffs, government officials, or a legislative body?		X		
	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		Х		000
	Other activities?	X			2,000.
	Total. Add lines 1c through 1i		x		2,000.
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		Δ		
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	on 501/o/	(F) or oo	otion	
Pai	t III-A Complete if the organization is exempt under section 501(c)(4), secti 501(c)(6).	01 50 1(C)(b), or se	cuon	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in house lobbying expenditures of \$2,000 or less?		2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from t				
Pai	t III-B Complete if the organization is exempt under section 501(c)(4), section				
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered	"No," OF	R (b) Par	: III-A, lir	ne 3, is
	answered "Yes."				
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politi	cal			
	expenses for which the section 527(f) tax was paid).				
	Current year				
	Carryover from last year				
С	Total				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the				
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	political			
	expenditure next year?		4		
	Taxable amount of lobbying and political expenditures (see instructions)		5		
Pai	t IV Supplemental Information				
Prov	ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group	o list); Part II-	A, lines 1 a	ind 2 (see	
	uctions); and Part II-B, line 1. Also, complete this part for any additional information.				
PA	RT II-B, LINE 1, LOBBYING ACTIVITIES:				
					
נטם	RING THE TAX YEAR 2018, THE ORGANIZATION PAID A CON	ISULTIN	G GRO	JP	

\$32,000 TO LOBBY MASSACHUSETTS LEGISLATURE IN REGARDS TO ITS FUNDING TO

THE ORGANIZATION.

60	UEDULE D	OMB No. 1545-0047
	HEDULE D Supplemental Financial Statements ▶ Complete if the organization answered "Yes" on Form 990,	2017
(FOI)	Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.	
	■ Attach to Form 990. I Revenue Service ■ Go to www.irs.gov/Form990 for instructions and the latest information.	Open to Public Inspection
	e of the organization INTERNATIONAL INSTITUTE OF NEW ENGLAND, INC.	Employer identification number $04 - 2104325$
Pa		
	organization answered "Yes" on Form 990, Part IV, line 6.	
	(a) Donor advised funds	b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised fun	
	are the organization's property, subject to the organization's exclusive legal control?	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used of	
	for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose confer	·
Pa	Impermissible private benefit? t II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV,	
1		line 7.
	Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically	important land area
	Protection of natural habitat	•
	Preservation of open space	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a co	onservation easement on the last
	day of the tax year.	Held at the End of the Tax Year
а	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
с	Number of conservation easements on a certified historic structure included in (a)	2c
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure	
	listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organ	ization during the tax
	year ►	
4	Number of states where property subject to conservation easement is located	
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of	
<u> </u>	violations, and enforcement of the conservation easements it holds?	
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation	on easements during the year
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation ea	esements during the year
•	Amount of expenses mounted in monitoring, inspecting, nanding of violations, and emotering conservation ca \$	Sements during the year
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(E	3)(i)
	and section 170(h)(4)(B)(ii)?	
9	In Part XIII, describe how the organization reports conservation easements in its revenue and expense stater	
	include, if applicable, the text of the footnote to the organization's financial statements that describes the organization	janization's accounting for
	conservation easements.	
Pa	t III Organizations Maintaining Collections of Art, Historical Treasures, or Other	Similar Assets.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 8.	
1 a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement ar	
	historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of	public service, provide, in Part XIII,
h	the text of the footnote to its financial statements that describes these items.	alance sheet works of ort historical
a	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and b treasures, or other similar assets held for public exhibition, education, or research in furtherance of public set	
	relating to these items:	vice, provide the following amounts
	(i) Revenue included on Form 990, Part VIII, line 1	▶ \$
	(ii) Assets included in Form 990, Part X	N A
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain,	
	the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:	
а	Revenue included on Form 990, Part VIII, line 1	► \$
þ	Assets included in Form 990. Part X	► \$

LHA	For Paperwork Reduction Act Notice, see the Instructions for Form 990.
732051	10-09-17

INTERNATIONAL	INSTITUTE	\mathbf{OF}	NEW	ENGLAND

0	T110	IIONAL INS	IIIOIE OF	NEW ENGI	AND,	$04 - 2^{2}$	04325	D 9
	dule D (Form 990) 2017 INC. t III Organizations Maintaining C	Collections of A	rt Historiaal T		Other			
	•							
3	Using the organization's acquisition, accessi	on, and other record	us, check any of the	e tollowing that a	re a signi	incant use of its	Collection It	ems
	(check all that apply):			bango program	-			
a L		C		change programs	5			
b	Scholarly research	e	e Dother					
c	Preservation for future generations	- 11 41	· · · · · · · · · · · · · · · · · · ·				+ VIII	
4	Provide a description of the organization's co						rt XIII.	
5	During the year, did the organization solicit o							
Da	to be sold to raise funds rather than to be ma t IV Escrow and Custodial Arran		0				Yes	No
Fai	t IV Escrow and Custodial Arran reported an amount on Form 990, Pa		ete if the organizati	on answered "Ye	es" on Fo	rm 990, Part IV	, line 9, or	
10			dian (for contributio	no or other coord	to not inc	ludad		
Ia	Is the organization an agent, trustee, custod						Yes [No
	on Form 990, Part X?					L 4		
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	bliowing table:				• •	
							Amount	
	Beginning balance					1c	17	000.
	Additions during the year					1d	4/,	000.
е	Distributions during the year					1e	17	000
f	Ending balance					1f		000.
	Did the organization include an amount on F				-		Yes	No X
Par	If "Yes," explain the arrangement in Part XIII.						L	Δ
Fai	t V Endowment Funds. Complete i						() Faure 10	ava haali
		(a) Current year	(b) Prior year	(c) Two years b	аск (а)	Three years back	(e) Four yea	ars Dack
	Beginning of year balance							
b	Contributions							
С	Net investment earnings, gains, and losses							
d	Grants or scholarships							
е	Other expenditures for facilities							
	and programs							
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the cur	rent year end baland	ce (line 1g, column	a)) held as:				
а	Board designated or quasi-endowment		_%					
b	Permanent endowment	%						
С	Temporarily restricted endowment	%						
	The percentages on lines 2a, 2b, and 2c sho	uld equal 100%.						
3a	Are there endowment funds not in the posse	ession of the organiz	ation that are held	and administered	d for the o	organization		
	by:						Ye	es No
	(i) unrelated organizations						3a(i)	
b	If "Yes" on line 3a(ii), are the related organization	ations listed as requi	red on Schedule R	?				
	Describe in Part XIII the intended uses of the		owment funds.					
Par	t VI Land, Buildings, and Equipm							
	Complete if the organization answere	d "Yes" on Form 99	0, Part IV, line 11a.	See Form 990, F	Part X, line	e 10.		
	Description of property	(a) Cost or o	• • •	t or other	(c) Accu		(d) Book va	alue
		basis (investr	ment) basis	(other)	depred	ciation		
	Land							
	Buildings						4 4 4 7 7	0.05
с	Leasehold improvements		1,89	91,175.		3,890.	1,497,	285.
d	Equipment			20,527.		5,260.		267.
	Other			27,911.	6	5,039.		872.
Total	. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part	X, column (B), line	10c.)		🕨 📔	1,895,	424.

▶ 1,895,424. Schedule D (Form 990) 2017

INTERNATIONAL	INSTITUTE	\mathbf{OF}	NEW	ENGLAND,
TNC				

Schedule D (Form 990) 2017

Part VII Investments - Other Securities. Complete if the organization answered "Yes"		line 11h See Form 000 Part X line 1	2
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cos	
) Financial derivatives			
Closely-held equity interests			
i) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
otal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) 🕨			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990, Part IV	, line 11c. See Form 990, Part X, line 1	3.
(a) Description of investment	(b) Book value	(c) Method of valuation: Cos	
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
otal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) 🕨			
Part IX Other Assets.			
Complete if the organization answered "Yes"		, line 11d. See Form 990, Part X, line 1	
(a) [Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
	. 15 \		
otal. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.	9 15.)		🕨
	on Form 000 Dart IV	line 11e er 11f See Form 000 Dert V	line OF
Complete if the organization answered "Yes" ((a) Description of liability	on Form 990, Part IV		, Ilne 25.
		(b) Book value	
(1) Federal income taxes		1 0 (2 0 2 0	
	NCENTIVES	1,062,039.	
(2) DEFERRED RENT AND LEASE II		47,000.	
(3) FUND HELD FOR OTHERS			
(3) FUND HELD FOR OTHERS			
(3) FUND HELD FOR OTHERS (4)			
(3) FUND HELD FOR OTHERS (4) (5)			
(3) FUND HELD FOR OTHERS (4) (5) (6) (7)			
(3) FUND HELD FOR OTHERS (4) (5) (6) (7) (8) (8) (7) (7)			
(3) FUND HELD FOR OTHERS (4) (5) (6) (7) (7)	225)	1,109,039.	

Schedule D (Form 990) 2017

INTERNATIONAL	INSTITUTE	OF	NEW	ENGLAND
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	edule D (Form 990) 2017 INC .				2104325	Page 4
Pa	t XI Reconciliation of Revenue per Audited Financial Stateme	nts Witl	n Revenue per R	eturr	າ.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.					
1	Total revenue, gains, and other support per audited financial statements			1	6,335,	,314.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
а	Net unrealized gains (losses) on investments	2a	179,629.			
b	Donated services and use of facilities	2b	663,746.			
с	Recoveries of prior year grants					
d	Other (Describe in Part XIII.)	2d	161,215.			
е	Add lines 2a through 2d			2e	1,004,	
3	Subtract line 2e from line 1			3	5,330,	,724.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIII.)	4b				
с	Add lines 4a and 4b			4c		0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	5,330,	,724.
Pa	rt XII Reconciliation of Expenses per Audited Financial Stateme	ents Wi	th Expenses per	Retu	ırn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.					
1	Total expenses and losses per audited financial statements			1	6,835,	,554.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:					
а	Donated services and use of facilities	2a	663,746.			
b	Prior year adjustments	2b				
с	Other losses					
d	Other (Describe in Part XIII.)	2d	161,215.			
е	Add lines 2a through 2d			2e	824,	,961.
3	Subtract line 2e from line 1			3	6,010,	,593.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIII.)	4b				
с	Add lines 4a and 4b			4c		0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	6,010,	,593.
Pa	rt XIII Supplemental Information.					

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART IV, LINE 1B:

FISCAL AGENT ON BEHALF OF ANOTHER ORGANIZATION.

PART IV, LINE 2B:

FISCAL AGENT ON BEHALF OF ANOTHER ORGANIZATION.

PART X, LINE 2:

THE INSTITUTE ACCOUNTS FOR UNCERTAINTY IN INCOME TAXES IN ACCORDANCE WITH

ASC TOPIC, INCOME TAXES. THIS STANDARD CLARIFIES THE ACCOUNTING FOR

UNCERTAINTY IN TAX POSITIONS AND PRESCRIBES A RECOGNITION THRESHOLD AND

MEASUREMENT ATTRIBUTE FOR THE COMBINED FINANCIAL STATEMENTS REGARDING A

TAX POSITION TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. THE INSTITUTE

INTERNATIONAL INSTITUTE OF NEW ENGLAND,
Schedule D (Form 990) 2017 INC. 04-2104325 Page 5 Part XIII Supplemental Information (continued)
HAS DETERMINED THAT THERE ARE NO UNCERTAIN TAX POSITIONS WHICH QUALIFY FOR
EITHER RECOGNITION OR DISCLOSURE IN THE COMBINED FINANCIAL STATEMENTS AT
SEPTEMBER 30, 2018.
PART XI, LINE 2D - OTHER ADJUSTMENTS:
SPECIAL EVENTS EXPENSES REPORTED NET ON THE STATEMENT OF
REVENUE IN FORM 990 161,215.
PART XII, LINE 2D - OTHER ADJUSTMENTS:
SPECIAL EVENTS EXPENSES REPORTED NET ON THE STATEMENT OF
REVENUE IN FORM 990 161,215.

SCHEDULE G	ntel leferne etien Denending	F	-l	in a su Osmina		OMB No. 1545-0047
(Form 990 or 990-EZ) Complete if th	ental Information Regarding e organization answered "Yes" on organization entered more than \$1	Form 5,000	990, I on Fo	Part IV, line 17, 18, o rm 990-EZ, line 6a.	or 19, or if the	2017 Open to Public
Department of the Treasury Internal Revenue Service	 Attach to Form 990 Go to www.irs.gov/Form990 					Inspection
	TIONAL INSTITUTE C	FN	ΈW	ENGLAND,		identification number
INC.				- E 000 D+ N/	04-210	
required to complete this par	• Complete if the organization answe t.	ered "1	es" o	n Form 990, Part IV,	line 17. Form 990	I-EZ filers are not
 Indicate whether the organization rai a X Mail solicitations b X Internet and email solicitations c Phone solicitations d In-person solicitations 2 a Did the organization have a written to key employees listed in Form 990, F b If "Yes," list the 10 highest paid indicompensated at least \$5,000 by the 	e X Solicitat f X Solicitat g X Special pror oral agreement with any individual Part VII) or entity in connection with p viduals or entities (fundraisers) pursu	tion of tion of fundra (inclu	non-g gover aising ding o sional f	overnment grants nment grants events fficers, directors, tru fundraising services?	stees, or	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fund have c or cor contrib	Did raiser ustody ntrol of utions?	(iv) Gross receipts from activity	(v) Amount pair to (or retained b fundraiser listed in col. (i)	(v) Amount paid to (or retained by)
NEW KENSINGTON GROUP - 89		Yes	No			
SOUTH STREET, SUITE 603,	FUNDRAISING CONSULTANT		X	0.	49,19	02. 0.
			. 🕨		49,19	
3 List all states in which the organization or licensing.	on is registered or licensed to solicit	CONTRIL	JULION	s or has been notified	u it is exempt from	II registration

04-2104325 Page 2

Schedule G (Form 990 or 990 EZ) 2017 INC. Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990.FZ lines 1 and 6b. List events with gross receipts greater than \$5,000

		of fundraising event contributions and gr		· · · · · · · · · · · · · · · · · · ·	. .	ts greater than \$5,000.
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
			GOLDEN DOOR	INTERNATIONA		(add col. (a) through
			ANNUAL DINNE	L WOMEN'S DA	2	col. (c)
Θ			(event type)	(event type)	(total number)	coi. (c))
Revenue	1	Gross receipts	951,652.	98,583.	36,957.	1,087,192.
	2	Less: Contributions	896,712.	72,079.	36,218.	1,005,009.
	3	Gross income (line 1 minus line 2)	54,940.	26,504.	739.	82,183.
	4	Cash prizes				
6	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs	47,300.	10,369.	500.	58,169.
rect Ex	7	Food and beverages	54,940.	26,504.	739.	82,183.
ā	8	Entertainment	100.		1,744.	
	9	Other direct expenses	16,771.	1,246.	1,002.	
	10	Direct expense summary. Add lines 4 through	n 9 in column (d)			161,215.
	11	Net income summary. Subtract line 10 from li	ne 3, column (d)			-79,032.

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than

\$15,000 on Form 990-EZ, line 6a.

anue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1	Gross revenue				
s	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct E	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	└── Yes % └── No	└── Yes% │── No	└── Yes % │── No	
	7	Direct expense summary. Add lines 2 through	n 5 in column (d)			
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)			
9	Ent	ter the state(s) in which the organization condu	ucts gaming activities:			
		he organization licensed to conduct gaming ac No," explain:				Yes No
		ere any of the organization's gaming licenses re Yes," explain:			year?	Yes No
		· · ·				

INTERNATIONAL INST	ITUTE OF	NEW	ENGLAND,
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Sch	redule G (Form 990 or 990-EZ) 2017 INC . $04-2$	104	325	Page 3
11	Does the organization conduct gaming activities with nonmembers?		Yes	No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	🗌 No
13	Indicate the percentage of gaming activity conducted in:			
á	a The organization's facility	13a		%
	o An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address ►			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	🗌 No
k	o If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount			
	of gaming revenue retained by the third party ▶\$			
c	c If "Yes," enter name and address of the third party:			
	Name			
	Address			
16	Gaming manager information:			
16	Gaming manager information.			
	Name			
	Gaming manager compensation \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
	Mandatory distributions:			
é	a Is the organization required under state law to make charitable distributions from the gaming proceeds to		Vaa	
L	retain the state gaming license?	. – – –	res	
Ľ	Denter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year			
Pa	art IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, li	nee Q	9h 10	b 15b
	15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	103 0,	55, 10	, 100,
SC	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISER	.s :		
/ -	NAME OF FUNDDATCED. NEW VENCINGEON CDOUD			
(1) NAME OF FUNDRAISER: NEW KENSINGTON GROUP			
(I) ADDRESS OF FUNDRAISER: 89 SOUTH STREET, SUITE 603, BOSTON, M	A	021	11
•				

Schedule G (Form 990 or 990-EZ)		INSTITUTE O	F NEW ENGLAND,	04-2104325 Page 4
	mation (continued)			

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service	Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. Attach to Form 990. Go to www.irs.gov/Form990 for the latest information.							
Name of the organizat		ONAL INST	ITUTE OF NE			nation.		Employer identification number $04 - 2104325$
Part I General I	INC • nformation on Grants a	and Assistance						04-2104325
	zation maintain records		amount of the grants	or assistance, the	arantees' eligibilit	ty for the grants or ass	sistance, and the selec	rtion
0	award the grants or assi		0	,	0 0	, 0	,	
	IV the organization's pro							
Part II Grants an	d Other Assistance to	Domestic Organi	zations and Domesti	c Governments.	Complete if the org	anization answered "Y	′es" on Form 990, Par	t IV, line 21, for any
recipient t	hat received more than	\$5,000. Part II can	be duplicated if addit	ional space is nee	ded.		-	
.,	ddress of organization vernment	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
					\mathbf{D}			
			\bigcirc					
3 Enter total numb	per of section 501(c)(3) a per of other organization	s listed in the line ⁻	1 table	le line 1 table				▶
LHA For Paperwork	Reduction Act Notice	e, see the Instructi	ions for Form 990.					Schedule I (Form 990) (2017)

Schedule I (Form 990) (2017)

04-2104325

Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
PROVIDED ASSISTANCE TO IMMIGRANTS AND REFUGEES.	1799	493,744.	. 0.		
Part IV Supplemental Information. Provide the information	required in Part I, lin	ie 2; Part III, columr	n (b); and any other a	dditional information.	
PART I, LINE 2:					
THE PROGRAM DIRECTOR IS RESPONSI	зье бов тн	E MAINTENA	NCE OF GRA	NTS AND THE	

CHANGE, CONTROL, OR MANAGEMENT OF OUTCOMES. THE FINANCE DEPARTMENT IS

RESPONSIBLE FOR CHARGES AND COST MONITORING, ORDERING PROCEDURES, PAYMENT

PROCEDURES, BUDGET PROCEDURES, RESOURCE MANAGEMENT AND PLANNING, ASSET

MANAGEMENT, AND REPORTING MANAGEMENT. THE POINT OF CONTACT FOR EACH

INDIVIDUAL GRANT IS RESPONSIBLE FOR THE MANAGEMENT OF REQUIREMENTS AND

PROCEDURES OF GRANTS.

	Compensation Information		OMB No. 1	545-0047			
Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees							
	Complete if the organization answered "Yes" on Form 990, Part IV, line 23.		Open to Public				
epartment of the Treasury ternal Revenue Service	Attach to Form 990.		Open to Public Inspection				
ame of the organization	► Go to www.irs.gov/Form990 for instructions and the latest information. INTERNATIONAL INSTITUTE OF NEW ENGLAND,	Employer id	identification number				
INC. 04-2							
Part I Question	s Regarding Compensation			-			
				Yes No			
a Check the approp	iate box(es) if the organization provided any of the following to or for a person listed on Forn	n 990,					
Part VII, Section A	line 1a. Complete Part III to provide any relevant information regarding these items.						
First-class or	charter travel Housing allowance or residence for perso	onal use					
Travel for cor							
Tax indemnif	cation and gross up payments Health or social club dues or initiation fee	es					
	spending account Personal services (such as, maid, chauffe	eur, chef)					
-							
b If any of the boxes	on line 1a are checked, did the organization follow a written policy regarding payment or						
	provision of all of the expenses described above? If "No," complete Part III to explain		. 1b				
	n require substantiation prior to reimbursing or allowing expenses incurred by all directors,						
	ers, including the CEO/Executive Director, regarding the items checked on line 1a?		. 2				
Indicate which, if a	ny, of the following the filing organization used to establish the compensation of the organiz	ation's					
CEO/Executive Di	ector. Check all that apply. Do not check any boxes for methods used by a related organiza	tion to					
establish compen	ation of the CEO/Executive Director, but explain in Part III.						
Compensatio	n committee X Written employment contract						
Independent	compensation consultant Compensation survey or study						
	ther organizations X Approval by the board or compensation	committee					
During the year, d	d any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing						
	elated organization:						
	ce payment or change-of-control payment?		4a	X			
	ceive payment from, a supplemental nonqualified retirement plan?			X			
	ceive payment from, an equity-based compensation arrangement?			X			
	nes 4a-c, list the persons and provide the applicable amounts for each item in Part III.						
Only section 501	c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.						
	on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat	ion					
contingent on the							
The organization?			5a	X			
	zation?			X			
			. 5b	-			
Any related organ	or 5b, describe in Part III.						
Any related organ If "Yes" on line 5a			00				
Any related organ If "Yes" on line 5a	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat		50				
 Any related organ If "Yes" on line 5a For persons listed contingent on the 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of:	ion		x			
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of:	ion	6a	X			
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? Any related organ 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of:	ion	6a				
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? Any related organ If "Yes" on line 6a 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of: zation? or 6b, describe in Part III.	ion	6a				
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? Any related organ If "Yes" on line 6a For persons listed 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of: 	ion 	6a 6b				
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? Any related organ If "Yes" on line 6a For persons listed not described on line 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of: 	ion 	6a 6b	X			
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? Any related organ If "Yes" on line 6a For persons listed not described on l Were any amounts 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of: 	ion ts the	<u>6a</u> <u>6b</u> <u>7</u>	X			
 Any related organ If "Yes" on line 5a For persons listed contingent on the The organization? Any related organ If "Yes" on line 6a For persons listed not described on l Were any amount: initial contract exception 	or 5b, describe in Part III. on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensat net earnings of: 	ion ts the	<u>6a</u> <u>6b</u> <u>7</u>	X			

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation		(B)(i)-(D)	reported as deferred on prior Form 990
(1) RITA MCDONOUGH	(i)	141,107.	0.	0.		10,175.		0.
CFO & TREASURER	(ii)	0.	0.	0.	0.	0.		0.
(2) JEFFREY THIELMAN	(i)	197,227.	0.	0.	0.			0.
PRESIDENT AND CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

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04-2104325

INTERNATIONAL	INSTITUTE	OF	NEW	ENGLAND,
INC.				

Schedule J (Form 990) 2017

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

	SCHEDULE M Noncash Contributions						OMB No.	1545-004	47	
(Fo	orm 990)							20	17	,
		Complete if the org		answered "Yes" o	n Form 990, Part	IV, lines 29	or 30.			
	ment of the Treasury Revenue Service								o Publ ection	ic
	e of the organizatio		Form 990 fo	r the latest inform	nation.		Employo	r identificati		mbor
INdIII	e of the organizatio	INC.	темт п	IIOIE OF	NEW ENGLA	ND,		4 - 2104		nper
Pa	rt I Types o	f Property						·		
			(a)	(b)	(c)			(d)		
			Check if applicable	Number of contributions or items contributed	Noncash contri amounts report Form 990, Part VI	ted on		d of determir ontribution a	0	S
1	Art - Works of art									
2	Art - Historical trea	asures								
3	Art - Fractional int	erests								
4	Books and public	ations								
5	Clothing and hous	sehold goods	Х		92	<u>,247.</u> Fi	AIR MAF	RKET VA	LUE	
6	Cars and other ve	ehicles								
7	Boats and planes									
8	Intellectual prope	rty								
9	Securities - Public	ly traded								
10	Securities - Close	ly held stock								
11	Securities - Partne trust interests	ership, LLC, or								
12	Securities - Misce	llaneous								
13		ation contribution - s								
14		ation contribution - Other								
15	Real estate - Resi	dential								
16	Real estate - Com	mercial								
17	Real estate - Othe	er								
18	Collectibles									
19	Food inventory									
20	Drugs and medica	al supplies								
21	Taxidermy									
22	Historical artifacts	3								
23	Scientific specime	ens								
24	Archeological arti	facts								
25	·)	X	4,122			AIR MAF			
26	Other ► (G	SIFT CARDS	X	663	11	,663.F	AIR MAF	RKET VA	LUE	
27	Other 🕨 ()								
28	Other 🕨 ()								
29		8283 received by the organi								
	for which the orga	anization completed Form 82	83, Part IV,	Donee Acknowled	gement	29				
									Yes	No
30a		lid the organization receive b								
		east three years from the dat		,						v
		for the entire holding period	ſ					<u>30a</u>		X
	b If "Yes," describe the arrangement in Part II.									Х
31	 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 						31		~	
	contributions?			-				<u>32a</u>		x
b	If "Yes," describe									
33		n didn't report an amount in c	olumn (c) fo	or a type of propert	y for which column	n (a) is check	ed,			
	describe in Part II									
LHA	For Paperwork	Reduction Act Notice, see	the Instruc	tions for Form 99	0.		Sche	dule M (For	m 990)	2017

Schedule N	I (Form 990) 2017	INC.	04-2104325	Page 2
Part II	Supplemental	Information. Provide the information required by Part I, lines 30b, 32b, and 33, t I, column (b), the number of contributions, the number of items received, or a comb dditional information.	and whether the organiza	ition

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Go to www.irs.gov/Form990 for the latest information.

INTERNATIONAL INSTITUTE OF NEW ENGLAND,

Copen to Public Inspection Employer identification number 04-2104325

OMB No 1545-0047

INC.

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

REFUGEES AND IMMIGRANTS TO SUCCEED THROUGH RESETTLEMENT, EDUCATION,

CAREER ADVANCEMENT AND PATHWAYS TO CITIZENSHIP. IN FY 2018, THE

INSTITUTE WELCOMED AND RESETTLED 197 NEWLY ARRIVED REFUGEES FROM

COUNTRIES AROUND THE WORLD, AND SERVED APPROXIMATELY 1,800 CLIENTS

THROUGH OUR EMPLOYMENT, EDUCATION, FAMILY REUNIFICATION AND LEGAL

PROGRAMS. THE INTERNATIONAL INSTITUTE IS HEADQUARTERED IN BOSTON, MA,

AND MAINTAINS FIELD OFFICES IN BOSTON, MA, LOWELL, AND MANCHESTER, NH.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

AS POSSIBLE AFTER THEIR ARRIVAL. IN FY 2018, WE ASSESSED EACH REFUGEE'S

SKILLS, PROVIDED WORKFORCE ORIENTATION, PREPARED CLIENTS FOR

INTERVIEWS, AND HELPED PLACE THEM IN JOBS WITH LOCAL EMPLOYERS. OVER

THE YEARS, WE HAVE BUILT A NETWORK OF EMPLOYER RELATIONSHIPS TO SUPPORT

REFUGEE AND IMMIGRANT JOB PREPARATION AND PLACEMENT. THE BOSTON SITE IS

ALSO HOME TO TWO INTENSIVE VOCATIONAL SKILLS TRAINING PROGRAMS FOR

IMMIGRANTS, AND IN FY18 IINE'S SERVICE INDUSTRY TRAINING PROGRAM

PREPARED STUDENTS FOR CAREERS IN THE HOSPITALITY, HEALTHCARE AND

BANKING INDUSTRIES, AND THE HOSPITALITY TRAINING PROGRAM PREPARED

STUDENTS FOR CAREERS SPECIFICALLY IN THE HOSPITALITY INDUSTRY. OUR

SIX-WEEK HOSPITALITY TRAINING PROGRAM AND TEN-WEEK SERVICE INDUSTRY

TRAINING PROGRAM CURRICULUMS PROVIDED FIVE MODULES: INDUSTRY-SPECIFIC

SKILLS TRAINING, ENGLISH FOR THE HOSPITALITY/BANKING/HEALTHCARE

INDUSTRIES, CUSTOMER SERVICE, WORK READINESS, AND COMPUTER LITERACY.

THE HOSPITALITY TRAINING PROGRAM ALSO INCLUDED A TWO-WEEK JOB-SHADOWING

MODULE, IN WHICH STUDENTS SHADOW EMPLOYEES AT ONE OF OUR PARTNER

Schedule O (Form 990 or 990-EZ) (2017)	Page 2				
Name of the organization INTERNATIONAL INSTITUTE OF NEW ENGLAND, INC.	Employer identification number $04 - 2104325$				
HOTELS, CIRCULATING THROUGH VARIOUS DEPARTMENTS ALIGNED W	ITH THEIR				
INTERESTS AND PREVIOUS WORK EXPERIENCE. IN FY2018, WE GRA	DUATED 56				
PARTICIPANTS FROM THESE TWO VOCATIONAL TRAINING PROGRAMS	INTO JOBS.				
- ADULT BASIC EDUCATION - IINE-BOSTON EXPANDED OUR SERVIC	ES AND OFFERED				
FOUR LEVELS OF ENGLISH LANGUAGE INSTRUCTION: BEGINNER, LO	W				
INTERMEDIATE, HIGH INTERMEDIATE, AND LOW ADVANCED, WITH A	FOCUS ON				
VOCATIONAL PREPARATION. REPRESENTING MORE THAN 50 COUNTRI	ES OF ORIGIN,				
OUR PARTICIPANTS CAME TO US WITH A WIDE VARIETY OF ENGLIS	H LANGUAGE				
SKILLS, FROM LITTLE OR NO KNOWLEDGE OF ENGLISH TO THOSE W	HO WERE				
ADVANCED AND SEEKING TO IMPROVE THEIR FLUENCY.					
- LEGAL IMMIGRATION FORMS SERVICE (LIFS) - LAUNCHED IN FE	BRUARY 2018,				
LIFS PROVIDED BOSTON-AREA IMMIGRANTS WITH TRUSTWORTHY AND	AFFORDABLE				
ASSISTANCE IN APPLYING FOR IMMIGRATION RELIEF. LIFS SUPPO	RTED A RANGE				
OF LEGAL IMMIGRATION FORMS UNIQUE TO THE IMMIGRANT COMMUN	ITY, SUCH AS				
STATUS ADJUSTMENT, WORK AUTHORIZATION, AND FAMILY REUNIFI	CATION.				
- ANTI-HUMAN TRAFFICKING - OUR BOSTON OFFICE OVERSEES DIR	ECT CLIENT				
SERVICES TO VICTIMS OF HUMAN TRAFFICKING, DEFINED AS SURV	IVORS OF				
MODERN-DAY SLAVERY INVOLVING THE USE OF FORCE, FRAUD, OR	COERCION TO				
OBTAIN SOME TYPE OF LABOR OR COMMERCIAL SEX ACT. OUR STAF	F WORKED TO				
CONNECT SURVIVORS TO BENEFITS, SUPPORT SERVICES, AND EMPLOYMENT,					
GUIDING THEM ON A PATH OF RESTORED DIGNITY AND HOPE.					
- UNACCOMPANIED CENTRAL AMERICAN MINORS PROGRAM - IINE OF	FERED A HOME				
STUDY AND POST-RELEASE SERVICES PROGRAM FOR UNACCOMPANIED	CENTRAL				
AMERICAN MINORS. BASED IN THE BOSTON OFFICE, THE CASE MAN	AGEMENT TEAM				
SUPPORTED THE REUNIFICATION OF CENTRAL AMERICAN CHILDREN	WITH FAMILY				
MEMBERS LIVING IN THE UNITED STATES.					
- VOLUNTEER PROGRAM - MORE THAN 250 VOLUNTEERS AND INTERN	S ENGAGE WITH				

IINE-BOSTON EACH YEAR. VOLUNTEERS AND INTERNS SUPPORT CULTURAL 732212 09-07-17

Schedule O (Form 990 or 9					Page 2
Name of the organization	INTERNATIONAL INC.	INSTITUTE	OF NEW ENGLA	ND,	Employer identification number $04 - 2104325$
ORIENTATION CI	LASSES, PROVID	E ENGLISH T	UTORING, LEAD	O VARIO	US WORKSHOPS,
ORGANIZE SUPPI	LY DRIVES. HOL		DINNERS AN	MUCH	MORE

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

HELPED EMPLOYABLE REFUGEES FIND DURABLE, GAINFUL EMPLOYMENT AS QUICKLY AS POSSIBLE AFTER THEIR ARRIVAL. OUR WORK INCLUDED ASSESSING EACH REFUGEE'S SKILLS, PREPARING THEM FOR INTERVIEWS, BUILDING RELATIONSHIPS WITH AREA EMPLOYERS, AND FOLLOWING UP TO SUPPORT RETENTION AFTER INITIAL JOB PLACEMENT. THE LOWELL SITE ALSO PLANNED AND DEVELOPED THE CURRICULUM FOR A NEW VOCATIONAL TRAINING PROGRAM THAT WELCOMED ITS FIRST COHORT OF PARTICIPANTS SHORTLY AFTER THE END OF THE FISCAL YEAR. THE 16-WEEK CNA FOR SUCCESS PROGRAM IS A COLLABORATION THAT INVOLVES IINE PROVIDING CONTEXTUALIZED ENGLISH LANGUAGE INSTRUCTION, SOFT-SKILLS TRAINING AND WORKFORCE-READINESS TRAINING; MIDDLESEX COMMUNITY COLLEGE PROVIDING A CERTI?ED NURSING AIDE (CNA) MODULE; AND D'YOUVILLE ELDER CARE FACILITY PROVIDING TRAINING SPACE AND JOB PLACEMENTS FOR GRADUATES EARNING THE CNA CREDENTIAL.

ADULT BASIC EDUCATION - IINE-LOWELL'S ENGLISH FOR SPEAKERS OF OTHER
 LANGUAGES (ESOL) PROGRAM PROVIDED STUDENTS WITH THE LANGUAGE SKILLS AND
 CULTURAL KNOWLEDGE NEEDED TO OBTAIN THEIR FIRST JOBS, ACQUIRE
 BETTER-PAYING POSITIONS, OR PERFORM THEIR CURRENT JOBS AT A HIGHER
 LEVEL. THE CLASSES HAD A DUAL FOCUS ON PROVIDING VOCATIONAL AND SOFT
 SKILLS AS WELL AS LIFE SKILLS ENGLISH INSTRUCTION.
 LEGAL IMMIGRATION FORMS SERVICE (LIFS) - LAUNCHED IN FEBRUARY 2018,
 LIFS PROVIDED LOWELL-AREA IMMIGRANTS WITH TRUSTWORTHY AND AFFORDABLE
 ASSISTANCE IN APPLYING FOR IMMIGRATION RELIEF. LIFS SUPPORTED A RANGE
 OF LEGAL IMMIGRATION FORMS UNIQUE TO THE IMMIGRANT COMMUNITY, SUCH AS

STATUS ADJUSTMENT, WORK AUTHORIZATION, AND FAMILY REUNIFICATION.

Schedule O (Form 990 or 990-EZ) (2017)	Page 2
Name of the organization INTERNATIONAL INSTITUTE OF NEW ENGLAND, INC.	Employer identification number $04 - 2104325$
- VOLUNTEER PROGRAM - MORE THAN 75 VOLUNTEERS AND INTERNS	ENGAGE WITH
IINE-LOWELL EACH YEAR. VOLUNTEERS AND INTERNS SUPPORT CUL	TURAL
ORIENTATION CLASSES, PROVIDE ENGLISH TUTORING, LEAD VARIO	US WORKSHOPS,
ORGANIZE SUPPLY DRIVES, HOLD COMMUNITY DINNERS, AND MUCH	MORE.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

- EMPLOYMENT SERVICES - THE INTERNATIONAL INSTITUTE'S NEW HAMPSHIRE STAFF HELPED EMPLOYABLE REFUGEES FIND DURABLE, GAINFUL EMPLOYMENT AS QUICKLY AS POSSIBLE AFTER THEIR ARRIVAL IN MANCHESTER AND NASHUA. OUR WORK INCLUDED ASSESSING EACH REFUGEE'S SKILLS, PREPARING THEM FOR INTERVIEWS, BUILDING RELATIONSHIPS WITH AREA EMPLOYERS, AND FOLLOWING UP WITH NEWLY EMPLOYED REFUGEES AFTER THEY HAD BEEN PLACED IN A JOB.

- ADULT BASIC EDUCATION - IINE-MANCHESTER'S ESOL PROGRAM PROVIDED STUDENTS WITH THE LANGUAGE SKILLS AND CULTURAL KNOWLEDGE NEEDED TO OBTAIN THEIR FIRST JOBS, ACQUIRE BETTER-PAYING POSITIONS, OR PERFORM THEIR CURRENT JOBS AT A HIGHER LEVEL. THE CLASSES HAD A DUAL FOCUS ON PROVIDING VOCATIONAL AND SOFT SKILLS AS WELL AS LIFE SKILLS ENGLISH INSTRUCTION.

- LEGAL IMMIGRATION FORMS SERVICE (LIFS) - LAUNCHED IN FEBRUARY 2018, LIFS PROVIDED IMMIGRANTS IN SOUTHERN NEW HAMPSHIRE WITH TRUSTWORTHY AND AFFORDABLE ASSISTANCE IN APPLYING FOR IMMIGRATION RELIEF. LIFS SUPPORTED A RANGE OF LEGAL IMMIGRATION FORMS UNIQUE TO THE IMMIGRANT COMMUNITY, SUCH AS STATUS ADJUSTMENT, WORK AUTHORIZATION, AND FAMILY REUNIFICATION.

- YOUTH SERVICES - IINE-MANCHESTER HAS A FEDERALLY FUNDED YOUTH/PARENT LIAISON THAT SUPPORTS REFUGEE CHILDREN IN THE PUBLIC SCHOOL SYSTEM. IN FY2018, IINE PROVIDED HOMEWORK ASSISTANCE AND ASSISTANCE TO FAMILIES

Schedule O (Form 990 or 9	90-EZ) (2017)				Page 2
Name of the organization	INTERNATIONAL	INSTITUTE	OF NE	W ENGLAND,	Employer identification number
	INC.				04-2104325

SEEKING ADDITIONAL EDUCATIONAL SERVICES FOR THEIR CHILDREN.

- VOLUNTEER PROGRAM - MORE THAN 50 VOLUNTEERS AND INTERNS ENGAGE WITH

IINE-MANCHESTER EACH YEAR. VOLUNTEERS AND INTERNS SUPPORT CULTURAL

ORIENTATION CLASSES, PROVIDE ENGLISH TUTORING, LEAD VARIOUS WORKSHOPS,

ORGANIZE SUPPLY DRIVES, HOLD COMMUNITY DINNERS, AND MUCH MORE.

FORM 990, PART VI, SECTION B, LINE 11B:

THE INSTITUTE'S ACCOUNTING, FINANCE AND REAL ESTATE COMMITTEE REVIEWS THE 990 IN DETAIL UPON COMPLETION BY THE AUDITORS. ONCE REVIEWED AND APPROVED BY MANAGEMENT, THE 990 IS PROVIDED TO THE FULL BOARD OF DIRECTORS BEFORE FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE HIRING PROCESS OR ADDITION OF A BOARD MEMBER REQUIRES DISCLOSURE OF ANY CONFLICT OF INTEREST. THE EMPLOYEE OR BOARD MEMBER SIGNS THE CONFLICT OF INTEREST STATEMENT CONFIRMING THAT THERE IS NO CONFLICT CREATED BY AN EXISTING BUSINESS RELATIONSHIP, THAT THE EMPLOYEE OR BOARD MEMBER AGREES TO AVOID CONFLICTS OF INTEREST IN THE FUTURE, AND IF ONE DOES ARISE, THE EMPLOYEE OR BOARD MEMBER WILL PROMPTLY DISCLOSE THE CONFLICT TO IINE.

FORM 990, PART VI, SECTION B, LINE 15A:

COMPENSATION AND EMPLOYEE BENEFITS FOR THE PRESIDENT AND CEO ARE DETERMINED BY THE INDEPENDENT MEMBERS OF THE BOARD OF DIRECTORS AND ARE BASED ON PERFORMANCE OBJECTIVES.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST

POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST. THE 732212 09-07-17 Schedule O (Form 990 or 990-EZ) (2017)

Schedule O (Form 990 or 990-EZ) (2017) Page 2									
Name of the organization	INTERNATIONAL	INSTITUTE OF	NEW ENGLAND,	Employer identification number 04-2104325					
ORGANIZATION'S	S TAX FILINGS	ARE AVAILABLE	THROUGH GUIDE S	TAR AND THE					

MASSACHUSETTS ATTORNEY GENERAL'S WEBSITES.

FORM 990, PART XII, LINE 2C

THE INSTITUTES' ADMINISTRATION, FINANCE AND REAL ESTATE COMMITTEE

ASSUMES THE RESPONSIBILITY FOR THE OVERSIGHT OF THE AUDIT OR ITS

FINANCIAL STATEMENTS AND SELECTION OF THE INDEPENDENT ACCOUNTANT.

(Rev. January 2017)

Department of the Treasury

Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

Electronic filing *(e-file).* You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit *www.irs.gov/efile*, click on Charities & Non-Profits, and click on *e-file* for *Charities and Non-Profits*.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

					Enter filer's identifying number		
Type or print	Name of exempt organization or other filer, see instru INTERNATIONAL INSTITUTE OF INC.	Employe	Employer identification number (EIN) or $04 - 2104325$				
File by the due date for filing your return. See	Number, street, and room or suite no. If a P.O. box, see instructions.SocTWOBOYLSTONSTREET, NO. 300				cial security number (SSN)		
instructions	City, town or post office, state, and ZIP code. For a for BOSTON, MA 02116-4737						
Enter the	Return Code for the return that this application is for (fil	le a separa	ate application for each return)				
Application		Return	Application			Return	
Is For		Code	Is For	Code			
Form 990 or Form 990-EZ		01	Form 990-T (corporation)	07			
Form 990-BL		02	Form 1041-A	08			
Form 4720 (individual)		03	Form 4720 (other than individual)	09			
Form 990-PF		04	Form 5227	10			
Form 990-T (sec. 401(a) or 408(a) trust)		05	Form 6069	11			
Form 990-T (trust other than above) RITA MCDONOUGH			Form 8870	12			
Telepl If the If this box 1 I re for I	books are in the care of \blacktriangleright 2 BOYLSTON STRENT none No. \blacktriangleright (617) 695-9990 organization does not have an office or place of business is for a Group Return, enter the organization's four digit . If it is for part of the group, check this box \blacktriangleright equest an automatic 6-month extension of time until the organization named above. The extension is for the calendar year or . Tax year beginning OCT 1, 2017 the tax year entered in line 1 is for less than 12 months, of Change in accounting period	s in the Ur Group Exe and atta AUGU organizatio , an	emption Number (GEN) Ich a list with the names and EINs o ST 15, 2019 , to file on's return for: d ending SEP 30, 2018	f this is fo f all memb e the exen	r the whole to be the extension of the e	group, check this insion is for.	
3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any							
nonrefundable credits. See instructions.				3a	\$	0.	
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and							
estimated tax payments made. Include any prior year overpayment allowed as a credit.						0.	
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.						0.	
instructio	If you are going to make an electronic funds withdrawalons.		•	3453-EO a		79-EO for payment 3868 (Rev. 1-2017)	